

Supplementary Information for the Third Quarter ended December 31, 2011

1. Summary (Consolidated basis)

	2010		2011				Total (Forecast)*1	
	Three months ended December 31	Nine months ended December 31	Three months ended December 31		Nine months ended December 31		(E)	(E)/FY2010
	(A)	(B)	(C)	(C)/(A)	(D)	(D)/(B)		
Revenues ^{*2}	2,263.4	6,765.8	2,264.9	100%	6,837.6	101%	9,500.0	102%
Operating income ^{*2}	119.8	337.8	95.1	79%	265.7	79%	400.0	90%
Percentage of revenues	5.3	5.0	4.2	-	3.9	-	4.2	-
Income before income taxes ^{*2}	107.0	370.8	83.9	78%	216.9	59%	410.0	95%
Net income ^{*2}	80.4	284.8	46.4	58%	124.1	44%	280.0	92%
Net income attributable to Hitachi, Ltd. ^{*2}	62.0	220.1	34.2	55%	85.2	39%	200.0	84%
Average exchange rate (yen / U.S.\$)	83	87	77	-	79	-	-	-
Net interest and dividends ^{*2}	(2.3)	(5.6)	(3.7)	-	(6.5)	-	-	-

*1 Hitachi expects to close the transaction to transfer Hitachi's hard disk drive business to Western Digital Corporation in the quarter ending March 2012. The hard disk drive operations are conducted by Hitachi Global Storage Technologies (Hitachi GST), which has a December 31 fiscal year-end, different from Hitachi's March 31 year-end. Business forecasts for fiscal 2011, ending March 31, 2012 include the operating results of Hitachi GST for the twelve months ended December 31, 2011.

*2 Billions of yen

Assumed exchange rate for the 4th quarter of fiscal 2011 (yen / U.S.\$): 75

	As of March 31, 2011	As of December 31, 2011
Cash and cash equivalents, Short-term investments (billions of yen)	571.4	573.1
Interest-bearing debt (billions of yen)	2,521.5	2,801.3
D/E Ratio (Including Noncontrolling interests) (times)	1.03	1.14
Number of employees	361,745	375,674
Japan	216,393	219,292
Overseas	145,352	156,382
Number of consolidated subsidiaries (Including Variable interest entities)	913	958
Japan	351	351
Overseas	562	607

2. Consolidated Revenues by Business Segment^{*3} (Billions of yen)

	2010	2011 (Forecast)			
	Twelve months ended March 31	Twelve months ending March 31	Twelve months ending March 31		(C)/(B)
	(A)	(B) Previous ^{*4}	(C) Latest	(C)/(A)	
Information & Telecommunication Systems	1,652.0	1,700.0	1,700.0	103%	100%
Power Systems	813.2	810.0	800.0	98%	99%
Social Infrastructure & Industrial Systems	1,156.9	1,170.0	1,190.0	103%	102%
Electronic Systems & Equipment	1,079.3	1,110.0	1,090.0	101%	98%
Construction Machinery	751.3	830.0	780.0	104%	94%
High Functional Materials & Components	1,408.1	1,460.0	1,420.0	101%	97%
Automotive Systems	773.5	810.0	830.0	107%	102%
Components & Devices	772.5	630.0	710.0	92%	113%
Digital Media & Consumer Products	951.5	900.0	860.0	90%	96%
Financial Services	372.9	360.0	350.0	94%	97%
Others	767.4	930.0	950.0	124%	102%
Subtotal	10,499.2	10,710.0	10,680.0	102%	100%
Eliminations & Corporate items	(1,183.4)	(1,210.0)	(1,180.0)	-	-
Total	9,315.8	9,500.0	9,500.0	102%	100%

*3 Starting from April 1, 2011, the Company has changed the business segment classification between the Automotive Systems Segment and the Components & Devices Segment. Consolidated figures by business segment, including the figures of previous fiscal year, have been restated to reflect the reclassification.

*4 Forecast announced on November 1, 2011.

3. Consolidated Operating Income (Loss) by Business Segment^{*3} (Billions of yen)

	2010	2011 (Forecast)			
	Twelve months ended March 31	Twelve months ending March 31	Twelve months ending March 31		(C)-(B)
	(A)	(B) Previous ^{*4}	(C) Latest	(C)-(A)	
Information & Telecommunication Systems	98.6	110.0	100.0	1.3	(10.0)
Power Systems	22.0	10.0	(34.0)	(56.0)	(44.0)
Social Infrastructure & Industrial Systems	39.9	46.0	45.0	5.0	(1.0)
Electronic Systems & Equipment	37.2	48.0	43.0	5.7	(5.0)
Construction Machinery	49.1	64.0	64.0	14.8	0.0
High Functional Materials & Components	84.5	74.0	74.0	(10.5)	0.0
Automotive Systems	18.4	26.0	33.0	14.5	7.0
Components & Devices	54.7	29.0	37.0	(17.7)	8.0
Digital Media & Consumer Products	14.9	5.0	(6.0)	(20.9)	(11.0)
Financial Services	14.2	25.0	27.0	12.7	2.0
Others	28.9	29.0	32.0	3.0	3.0
Subtotal	462.9	466.0	415.0	(47.9)	(51.0)
Eliminations & Corporate items	(18.4)	(66.0)	(15.0)	3.4	51.0
Total	444.5	400.0	400.0	(44.5)	0.0

4. Consolidated Overseas Revenues by Business Segment^{*3}

(Billions of yen)

	2010		2011			
	Three months ended December 31	Nine months ended December 31	Three months ended December 31		Nine months ended December 31	
	(A)	(B)	(C)	(C)/(A)	(D)	(D)/(B)
Information & Telecommunication Systems	107.3	290.4	108.3	101%	307.4	106%
Power Systems	83.2	237.7	67.4	81%	203.5	86%
Social Infrastructure & Industrial Systems	70.2	193.4	71.0	101%	205.5	106%
Electronic Systems & Equipment	135.6	416.6	138.7	102%	447.9	107%
Construction Machinery	135.8	394.8	127.4	94%	397.0	101%
High Functional Materials & Components	133.0	402.5	126.1	95%	395.0	98%
Automotive Systems	81.9	248.8	93.4	114%	269.5	108%
Components & Devices	143.3	433.8	159.8	112%	450.4	104%
Digital Media & Consumer Products	102.4	346.9	79.2	77%	283.8	82%
Financial Services	11.8	35.1	12.2	103%	36.8	105%
Others	27.2	75.0	27.2	100%	93.0	124%
Subtotal	1,032.3	3,075.5	1,011.1	98%	3,090.2	100%
Eliminations & Corporate items	(28.8)	(93.1)	(33.0)	-	(111.8)	-
Total	1,003.5	2,982.3	978.0	97%	2,978.3	100%

5. Consolidated Capital Investment by Business Segment (Completion basis, including Leasing Assets)^{*3}

(Billions of yen)

	2010		2011			
	Three months ended December 31	Nine months ended December 31	Three months ended December 31		Nine months ended December 31	
	(A)	(B)	(C)	(C)/(A)	(D)	(D)/(B)
Information & Telecommunication Systems	5.8	21.2	11.2	194%	29.3	138%
Power Systems	1.6	7.2	7.3	441%	17.1	235%
Social Infrastructure & Industrial Systems	3.1	11.7	4.9	160%	16.5	141%
Electronic Systems & Equipment	2.9	9.3	7.8	268%	16.2	175%
Construction Machinery	11.2	26.4	19.2	171%	46.1	174%
High Functional Materials & Components	15.9	42.4	16.4	103%	43.9	104%
Automotive Systems	5.3	12.9	11.2	211%	26.5	205%
Components & Devices	15.7	39.6	11.8	75%	34.9	88%
Digital Media & Consumer Products	3.2	10.0	3.2	101%	10.9	109%
Financial Services	72.2	211.6	59.3	82%	189.6	90%
Others	11.3	23.0	8.3	73%	23.8	103%
Subtotal	148.6	415.7	161.1	108%	455.2	109%
Eliminations & Corporate items	(7.8)	(11.3)	(1.6)	-	(7.4)	-
Total	140.8	404.3	159.4	113%	447.8	111%
Internal use Assets	69.1	189.4	93.8	136%	248.4	131%
Leasing Assets	71.7	214.9	65.6	92%	199.3	93%

6. Consolidated Depreciation by Business Segment^{*3}

(Billions of yen)

	2010		2011			
	Three months ended December 31	Nine months ended December 31	Three months ended December 31		Nine months ended December 31	
	(A)	(B)	(C)	(C)/(A)	(D)	(D)/(B)
Information & Telecommunication Systems	8.4	25.7	8.7	104%	22.3	87%
Power Systems	4.3	13.2	4.3	98%	12.2	92%
Social Infrastructure & Industrial Systems	5.1	15.5	5.1	101%	14.7	95%
Electronic Systems & Equipment	3.2	9.6	3.1	97%	8.6	90%
Construction Machinery	8.5	25.5	8.6	102%	25.6	100%
High Functional Materials & Components	16.7	51.0	15.5	93%	46.2	91%
Automotive Systems	7.9	23.2	7.1	90%	19.2	83%
Components & Devices	12.4	37.5	10.3	84%	31.4	84%
Digital Media & Consumer Products	5.2	15.0	4.5	87%	14.0	93%
Financial Services	13.2	43.1	14.0	106%	43.5	101%
Others	6.7	20.3	7.5	111%	22.2	110%
Subtotal	92.0	280.1	89.3	97%	260.5	93%
Eliminations & Corporate items	0.7	2.5	0.7	108%	1.8	73%
Total	92.7	282.6	90.1	97%	262.3	93%
Internal use Assets	74.4	224.7	70.4	95%	202.7	90%
Leasing Assets	18.3	57.8	19.6	107%	59.6	103%

7. Consolidated R&D Expenditure by Business Segment^{*3}

(Billions of yen)

	2010		2011			
	Three months ended December 31	Nine months ended December 31	Three months ended December 31		Nine months ended December 31	
	(A)	(B)	(C)	(C)/(A)	(D)	(D)/(B)
Information & Telecommunication Systems	17.4	57.7	20.0	115%	61.8	107%
Power Systems	3.7	11.3	3.8	103%	11.5	101%
Social Infrastructure & Industrial Systems	5.2	15.1	5.1	98%	16.2	108%
Electronic Systems & Equipment	11.4	33.1	11.1	98%	34.2	103%
Construction Machinery	4.0	12.2	4.1	103%	11.9	97%
High Functional Materials & Components	12.2	35.3	11.6	95%	34.4	97%
Automotive Systems	12.4	36.9	13.7	110%	39.1	106%
Components & Devices	17.3	52.0	16.2	94%	50.9	98%
Digital Media & Consumer Products	5.6	17.8	5.6	101%	17.4	98%
Financial Services	-	0.1	-	-	0.2	184%
Others	0.7	2.5	0.4	52%	1.5	61%
Corporate items	5.3	15.9	5.8	111%	17.5	110%
Total	95.5	290.4	97.9	102%	297.0	102%
Percentage of revenues (%)	4.2	4.3	4.3	-	4.3	-

8. Consolidated Balance Sheets by Financial and Non-Financial Services^{*5}

(Billions of yen)

	As of March 31, 2011			As of December 31, 2011		
	Manufacturing, Services and Others	Financial Services	Total ^{*6}	Manufacturing, Services and Others	Financial Services	Total ^{*6}
Current assets	4,302.1	940.0	4,900.0	4,571.1	983.9	5,144.4
Cash and cash equivalents	533.6	108.8	554.8	538.9	142.3	561.8
Trade receivables	1,770.8	483.4	2,090.9	1,786.0	544.5	2,097.2
Investments in leases	82.6	171.2	228.3	82.5	162.7	221.2
Current portion of financial assets transferred to consolidated securitization entities	58.2	125.3	183.5	5.2	90.7	95.9
Inventories	1,341.8	0.2	1,341.7	1,672.5	0.0	1,672.4
Others	514.9	50.9	500.6	485.8	43.4	495.7
Investments and advances	605.6	43.2	614.1	539.1	58.3	557.9
Property, plant and equipment	1,920.1	193.4	2,111.2	1,956.3	191.2	2,145.4
Financial assets transferred to consolidated securitization entities	-	304.1	304.1	-	228.3	228.3
Other assets	849.8	456.7	1,256.0	898.2	430.0	1,281.1
Total Assets	7,677.7	1,937.6	9,185.6	7,964.8	1,891.9	9,357.2
Current liabilities	3,505.8	926.8	4,088.8	3,830.9	963.2	4,380.4
Short-term debt and current portion of long-term debt	605.2	347.4	810.8	968.7	447.1	1,250.3
Current portion of non-recourse borrowings of consolidated securitization entities	21.8	169.0	190.8	5.2	111.3	116.6
Trade payables	1,182.3	224.7	1,257.1	1,250.6	265.9	1,305.2
Others	1,696.4	185.6	1,829.9	1,606.1	138.7	1,708.2
Long-term debt	886.5	484.3	1,300.3	881.9	473.1	1,284.6
Non-recourse borrowings of consolidated securitization entities	-	219.5	219.5	-	149.6	149.6
Other noncurrent liabilities	1,075.0	64.8	1,135.5	1,020.9	60.5	1,076.7
Total Liabilities	5,467.4	1,695.5	6,744.2	5,733.8	1,646.5	6,891.6
Total Hitachi, Ltd. stockholders' equity	1,308.9	142.8	1,439.8	1,333.8	144.6	1,466.8
Noncontrolling interests	901.3	99.1	1,001.5	897.2	100.6	998.7
Total Equity	2,210.3	242.0	2,441.3	2,231.0	245.3	2,465.6
Total Liabilities and Equity	7,677.7	1,937.6	9,185.6	7,964.8	1,891.9	9,357.2

Interest-bearing debt	1,513.6	1,220.3	2,521.5	1,856.0	1,181.3	2,801.3
D/E ratio (including noncontrolling interests)	0.68	5.04	1.03	0.83	4.82	1.14
Total Hitachi, Ltd. stockholders' equity ratio	17.0%	7.4%	15.7%	16.7%	7.6%	15.7%

*5 Figures in tables 8, 9 and 10 represent unaudited financial information prepared by the Company for the purpose of this supplementary information.

*6 Total Figures exclude intra-segment transactions.

9. Consolidated Statements of Operations by Financial and Non-Financial Services^{*5}

(Billions of yen)

	2010			2011		
	Nine months ended December 31			Nine months ended December 31		
	Manufacturing, Services and Others	Financial Services	Total ^{*6}	Manufacturing, Services and Others	Financial Services	Total ^{*6}
Revenues	6,606.8	278.0	6,765.8	6,671.6	266.1	6,837.6
Operating income	321.0	17.9	337.8	246.7	20.4	265.7
Income before income taxes	354.8	17.6	370.8	199.1	19.6	216.9
Net income attributable to Hitachi, Ltd.	216.0	6.0	220.1	81.1	6.1	85.2

10. Consolidated Statements of Cash Flows by Financial and Non-Financial Services^{*5}

(Billions of yen)

	2010			2011		
	Nine months ended December 31			Nine months ended December 31		
	Manufacturing, Services and Others	Financial Services	Total ^{*6}	Manufacturing, Services and Others	Financial Services	Total ^{*6}
Cash flows from operating activities	368.8	70.8	419.6	81.3	27.7	100.6
Cash flows from investing activities	(261.5)	92.1	(154.6)	(329.2)	32.6	(304.8)
Cash flows from financing activities	(81.9)	(194.0)	(259.2)	290.4	(26.6)	248.7
Effect of consolidation of securitization entities upon initial adoption of new accounting guidances	-	12.0	12.0	-	-	-
Effect of exchange rate changes on cash and cash equivalents	(38.4)	(0.2)	(38.6)	(37.1)	(0.2)	(37.4)
Net increase (decrease) in cash and cash equivalents	(13.0)	(19.3)	(20.8)	5.3	33.4	7.0
Cash and cash equivalents at beginning of the period	549.1	213.3	577.5	533.6	108.8	554.8
Cash and cash equivalents at end of the period	536.1	193.9	556.6	538.9	142.3	561.8

11. Information & Telecommunication Systems

(1) Revenues and Operating Income^{*7}

(Billions of yen)

	2010		2011				Total (Forecast)	
	Three months ended December 31	Nine months ended December 31	Three months ended December 31		Nine months ended December 31		(E)	(E)/FY2010
	(A)	(B)	(C)	(C)/(A)	(D)	(D)/(B)		
Revenues	388.6	1,163.4	407.6	105%	1,204.6	104%	1,700.0	103%
Software & Services	255.3	775.4	268.5	105%	821.6	106%	1,180.0	105%
Software	42.0	115.8	42.0	100%	125.5	108%		
Services	213.3	659.6	226.4	106%	695.9	106%		
Hardware	133.2	387.6	139.0	104%	382.9	99%	520.0	98%
Storage ^{*8}	50.8	137.0	50.4	99%	142.4	104%		
Servers ^{*9}	11.4	36.3	11.2	98%	35.2	97%		
PCs ^{*10}	6.3	21.2	6.2	98%	20.7	98%		
Telecommunication	31.5	96.7	38.1	121%	99.3	103%		
Others	33.0	95.9	33.0	100%	84.9	89%		
Operating income	18.5	53.0	18.9	102%	49.9	94%	100.0	101%
Software & Services							86.0	100%
Hardware							14.0	110%

*7 Figures for each product exclude intra-segment transactions.

*8 Figures for Storage include disk array systems, etc.

*9 Figures for Servers include general-purpose computers, UNIX servers, etc.

*10 Figures for PCs include PC servers, client PCs (only commercial use), etc.

(2) Storage Solutions

(Billions of yen)

	2010		2011				Total (Forecast)	
	Three months ended December 31	Nine months ended December 31	Three months ended December 31		Nine months ended December 31		(E)	(E)/FY2010
	(A)	(B)	(C)	(C)/(A)	(D)	(D)/(B)		
Revenues	87.0	235.0	94.0	108%	261.0	111%	335.0	104%

12. Hard Disk Drives ^{*11*12}

Period recorded for consolidated accounting purposes		2010		2011			
		Three months ended December 31	Nine months ended December 31	Three months ended December 31		Nine months ended December 31	
		(A)	(B)	(C)	(C)/(A)	(D)	(D)/(B)
Shipment Period		Jul. 2010 to Sep. 2010	Jan. 2010 to Sep. 2010	Jul. 2011 to Sep. 2011		Jan. 2011 to Sep. 2011	
Revenues	Billions of yen	128.7	399.4	131.6	102%	363.8	91%
	Millions of U.S.\$	1,498	4,461	1,689	113%	4,520	101%
Operating income	Billions of yen	11.9	48.7	14.0	118%	27.5	56%
	Millions of U.S.\$	138	541	180	130%	344	64%
Shipments (thousand units) ^{*13}		28,800	83,500	31,900	111%	87,400	105%
Consumer and Commercial	2.5-inch	16,800	49,100	20,000	119%	52,700	107%
	3.5-inch	8,400	24,400	8,100	96%	23,600	97%
Servers		1,800	5,200	2,700	148%	6,900	133%
Emerging		790	2,440	360	45%	1,820	75%
External HDD		960	2,420	780	81%	2,390	99%

*11 The hard disk drive operations are conducted by Hitachi Global Storage Technologies (Hitachi GST), which has a December 31 fiscal year-end, different from Hitachi's March 31 year-end. Hitachi's results for the nine months ended December 31, 2011 include the operating results of Hitachi GST for the nine months ended September 30, 2011.

*12 Hitachi GST's operating currency is U.S. dollar. Yen figures include yen / dollar conversion fluctuation.

*13 Shipment less than 100,000 units have been rounded, with the exception of Emerging and External HDD, where shipment less than 10,000 units have been rounded.

Period recorded for consolidated accounting purposes		2010		2011			
		Three months ended March 31, 2011	Total	Three months ended March 31, 2012		Total	
		(E)	(F)	(G)(Preliminary)	(G)/(E)	(H)(Preliminary)	(H)/(F)
Shipment Period		Oct. 2010 to Dec. 2010	Jan. 2010 to Dec. 2010	Oct. 2011 to Dec. 2011		Jan. 2011 to Dec. 2011	
Revenues	Billions of yen	127.4	526.8	97.0	76%	460.8	87%
	Millions of U.S.\$	1,542	6,003	1,253	81%	5,773	96%
Operating income	Billions of yen	8.6	57.2	9.3	108%	36.8	64%
	Millions of U.S.\$	104	645	120	115%	464	72%
Shipments (thousand units) ^{*13}		30,300	113,800	17,300	57%	104,700	92%
Consumer and Commercial	2.5-inch	16,300	65,300	8,400	52%	61,100	94%
	3.5-inch	9,600	34,000	5,000	52%	28,600	84%
Servers		2,300	7,400	2,900	127%	9,800	131%
Emerging		1,090	3,530	370	34%	2,190	62%
External HDD		1,040	3,460	540	52%	2,930	85%

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